



TAIWAN **OSTOR CORP.**

Investor Conference of 2022

Stock Code : 8080

Disclaimer

The contents discussed in this briefing and in the conferences are prepared based on existing information. Some of the financial or business-related information may contain descriptions about the Company's future prospects. These descriptions are prone to risks and uncertainties, and may lead to outcomes that are different from those described in this briefing.

The Company is not responsible for future updates or amendments to this briefing. Contents of this report have been published solely for the purpose of information exchange and should not be construed as investment recommendations.





01

Company Profile

About Us

Taiwan Ostor Corp. was established in December 1993, and listed on the Taipei Exchange (TPEX) in May 2004. (Stock code 8080)

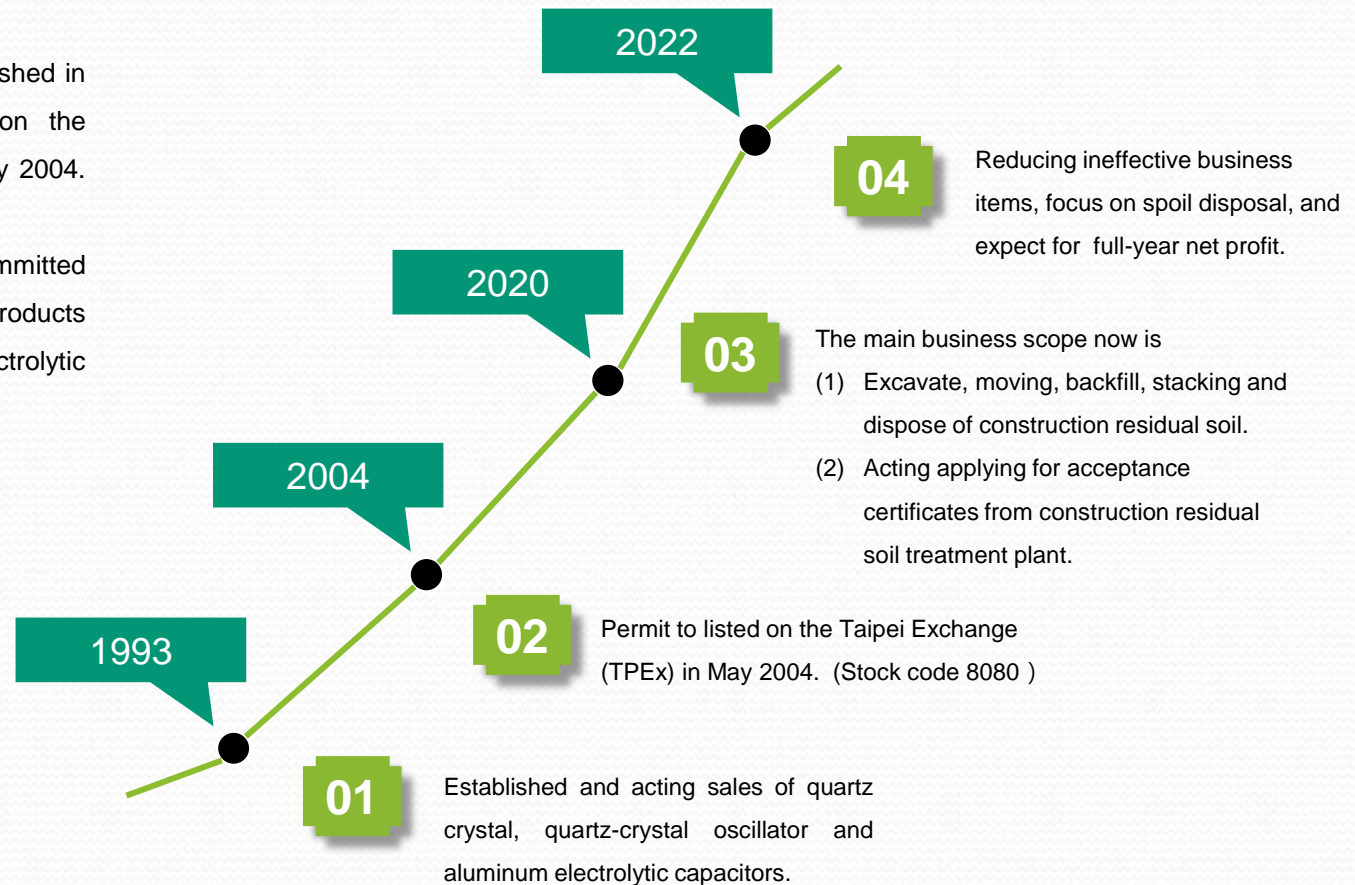
Since inception, We've been committed to acting sales of electronic products and parts, and aluminum electrolytic capacitors.



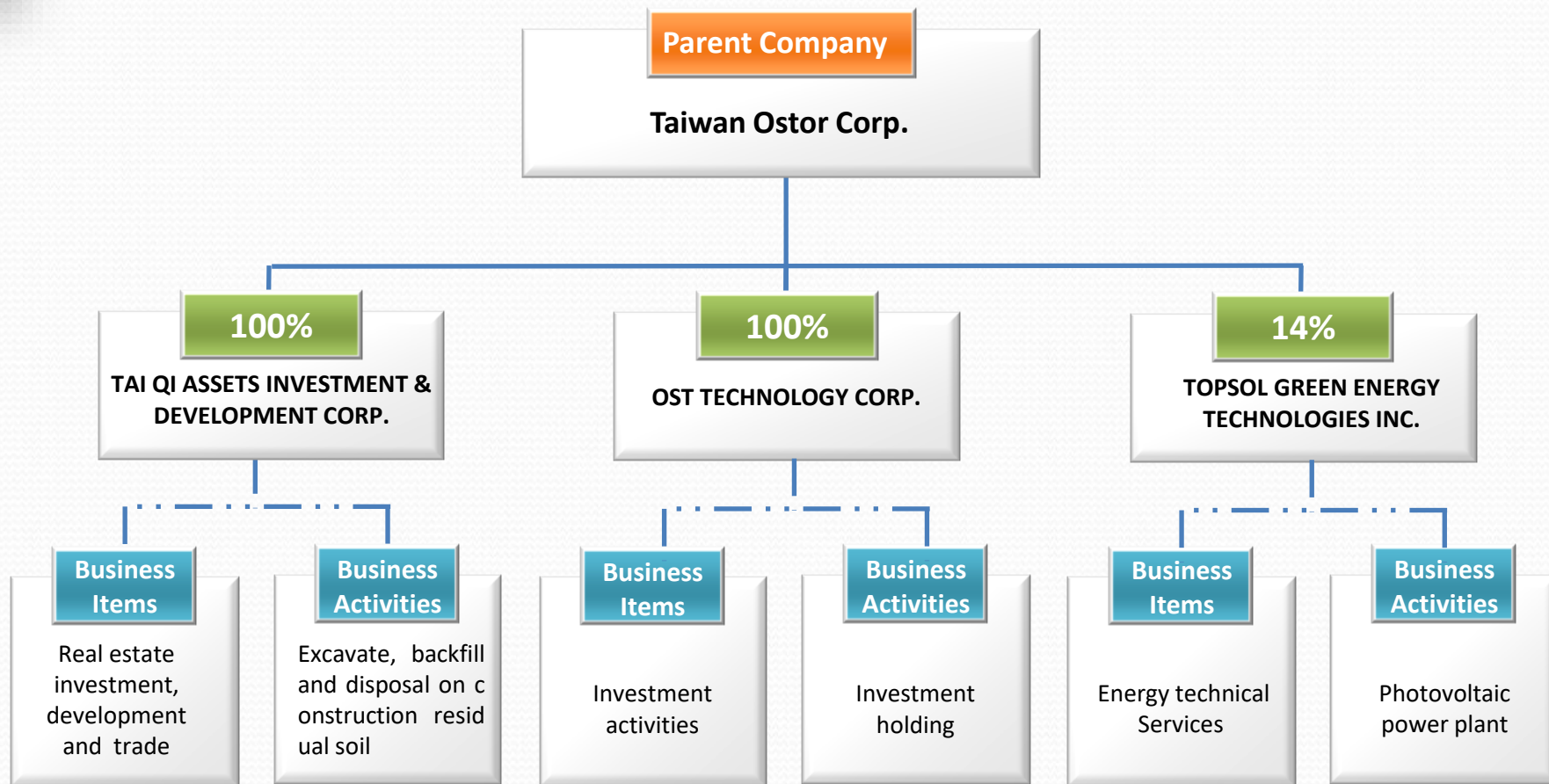
Changed the direction of business in 2020.



The main business is disposal of the Construction Residual Soil presently.



Organization



An aerial photograph of a city street grid, viewed from a high angle. In the foreground, the tips of a person's feet wearing dark sneakers are visible, suggesting they are standing on a high-rise building or a very high vantage point. The image is overlaid with a dark semi-transparent band containing text and a graphic.

02

Operating Condition

The first TPEX-listed company for disposal of construction residual soil

Comparing with some other companies, Taiwan Ostor Corp. is the one and only TPEX-listed company for disposal of construction residual soil.

Having excellent managerial team, financial soundness, well connections and Internal control.

In compliance with the Construction Residual Soil Guideline, Company Act, Securities and Exchange Act, and other laws and acts.



1

Earthwork

Disposal of Construction Residual Soil

► Construction site



Participation in **Major Infrastructure Projects** and **landmark buildings**.

► Filter Press

R.O.C. Patent : TW M624908 U

Mobile machine of slurry disposal

Innovative and patented construction methods.

Sludge dewatering and solidification, also reducing number of shipments.

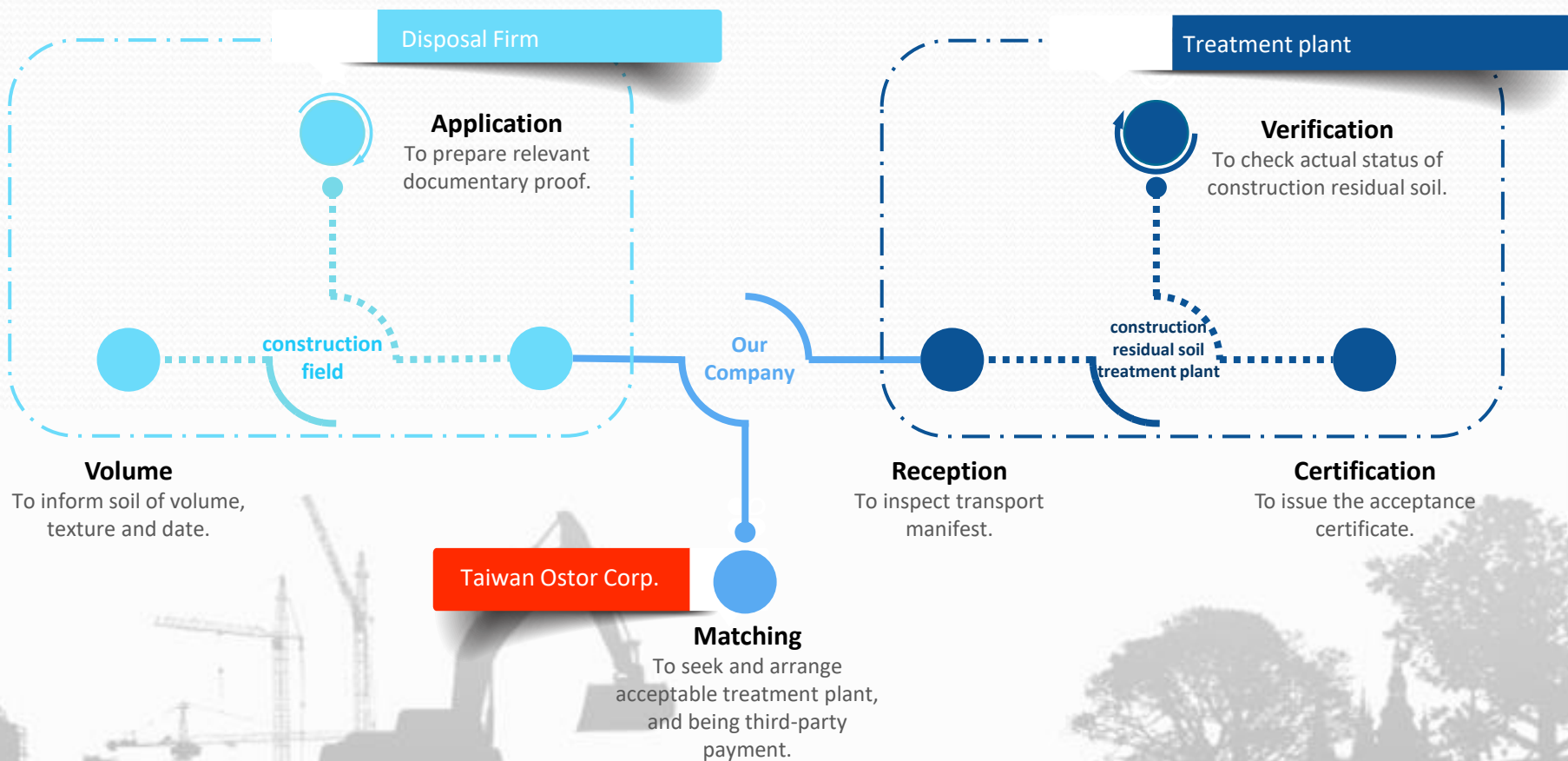
ESG



2

Slurry Disposal Agent

Acting applying for acceptance certificates from construction residual soil treatment plant.

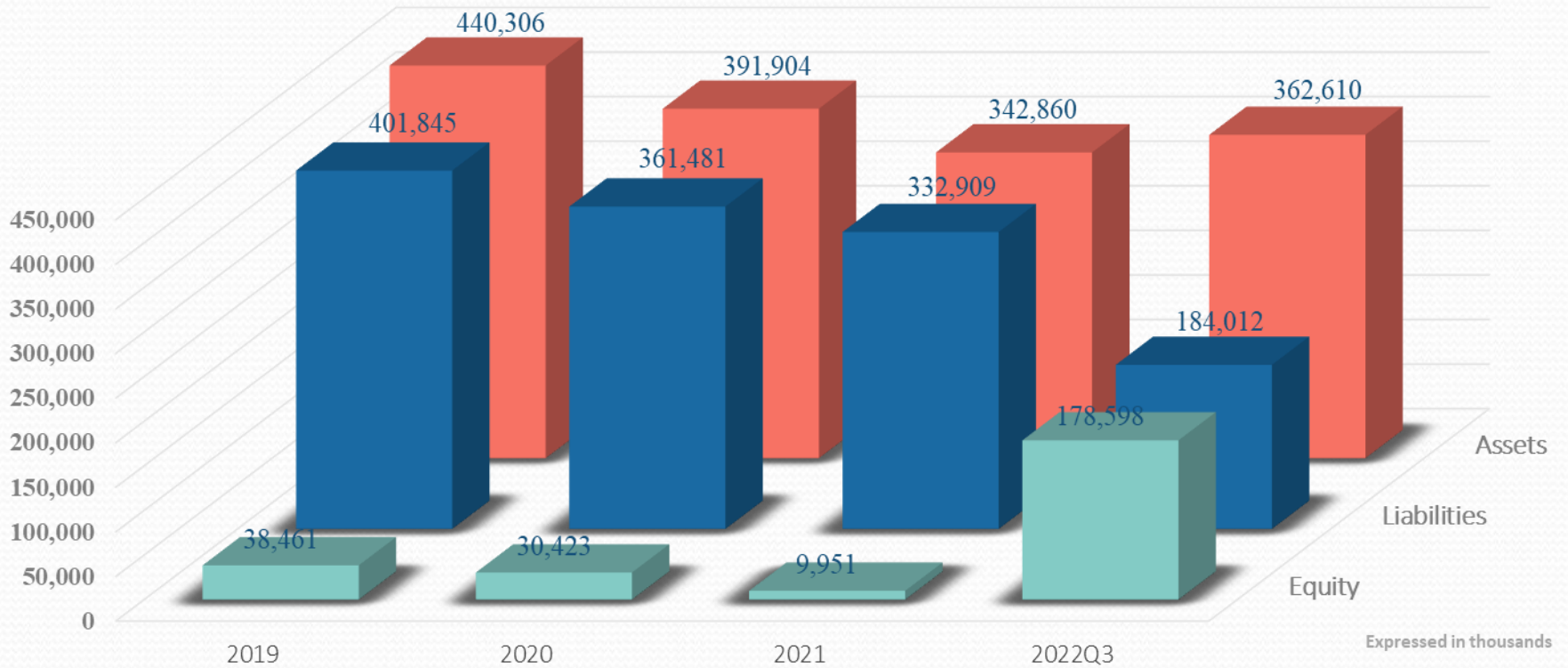


An aerial photograph of a city with a dark, semi-transparent overlay. A white circle with a dark center contains the number '03'. To the right of the circle, the text 'Operating Performance' is written in white, underlined. The background shows a mix of urban buildings and green spaces.

03

Operating Performance

Balance Sheet



| Annual | 2019 | 2020 | 2021 | 2022Q3 |
|----------------------|------|------|------|--------|
| Book Value per Share | 0.44 | 0.75 | 0.49 | 7.71 |

| P&L | 2020 | 2021 | 2022Q3 |
|---------------------------------|---------|---------|---------|
| Revenue | 52,124 | 314,197 | 324,451 |
| Cost of revenue | 56,619 | 251,083 | 268,728 |
| Gross profit (Loss) | -4,495 | 63,114 | 55,723 |
| Operating expenses | 56,770 | 59,519 | 39,853 |
| Operating profit (Loss) | -61,265 | 3,595 | 15,870 |
| Other income or loss, net | 4,743 | -49,470 | 143,766 |
| Profit (Loss) before income tax | -56,522 | -47,800 | 159,636 |

2021

62%

97%

-1.21

2022Q3

118%

51%

7.12

Current Ratio

The ability of solvency increased, resulting from settlement of the arbitration.

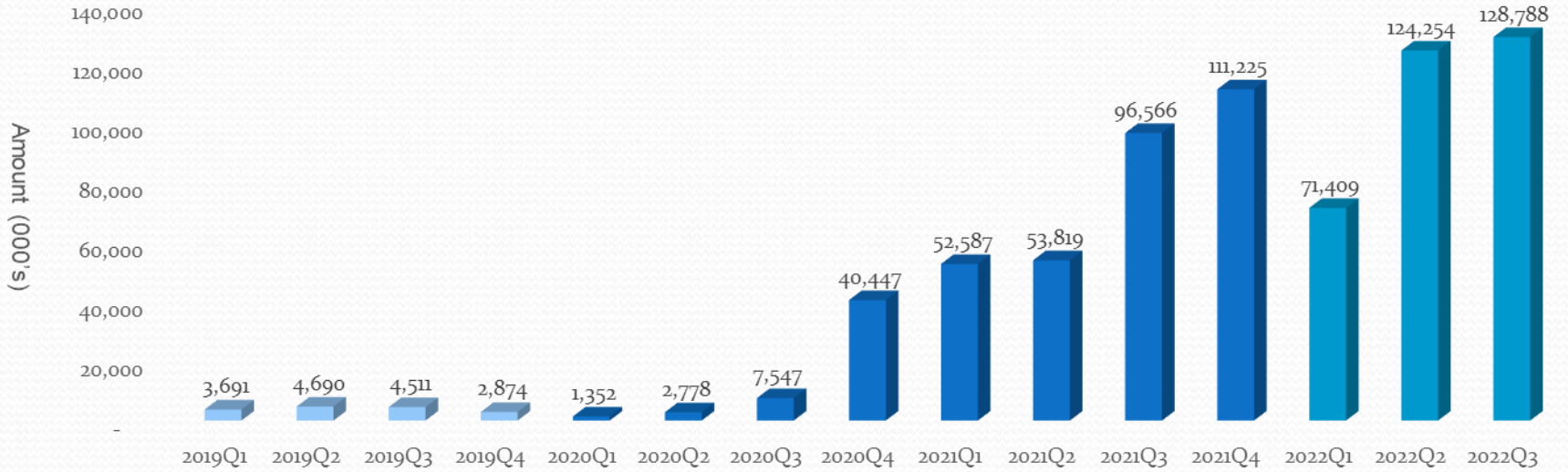
Debt Ratio

Due to the settlement amount is lower than the initial liability amount , the balance of liabilities has dropped significantly.

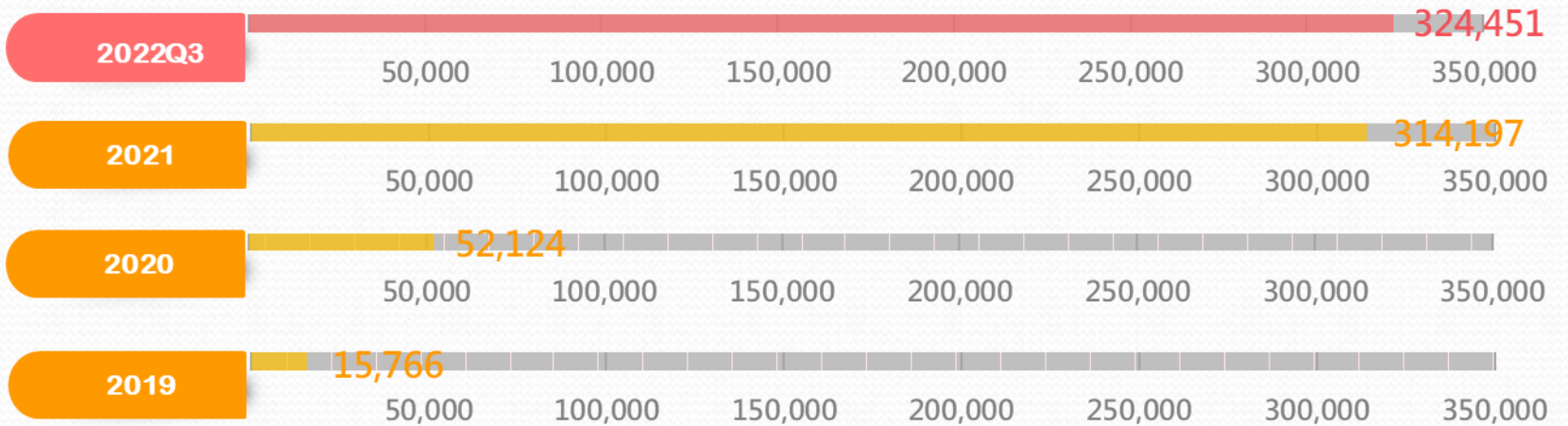
EPS

Have successfully turned around the segment to a profit.

Quarterly revenue



Annual revenue



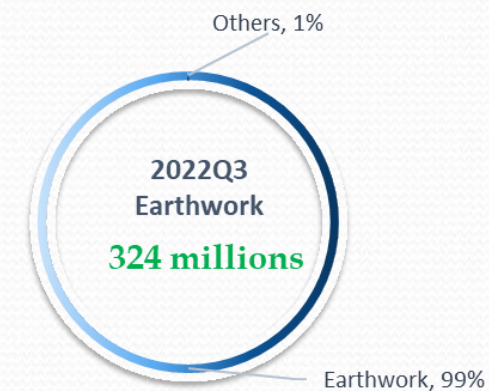
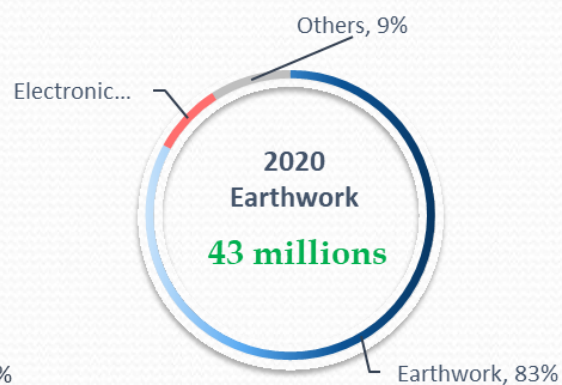
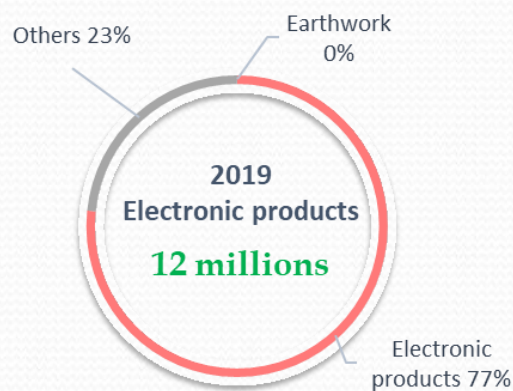
Revenue components

Expressed in thousands

| Year | Item | Earthwork | Electronic products | Power products | Monitor products | Others | Total |
|--------|------|-----------|---------------------|----------------|------------------|--------|---------|
| 2019 | | - | 12,086 | 22 | - | 3,658 | 15,766 |
| 2020 | | 43,280 | 4,124 | - | 3,885 | 835 | 52,124 |
| 2021 | | 304,871 | - | - | 1,493 | 7,833 | 314,197 |
| 2022Q3 | | 324,443 | - | - | - | 8 | 324,451 |

Before business transformation

After business transformation



Compare to the same period of last year

2022Q3 Revenue

+32 millions

▲ 33%

QoQ

2022Q3 Gross Profit

-3 millions

▼ 13%

QoQ

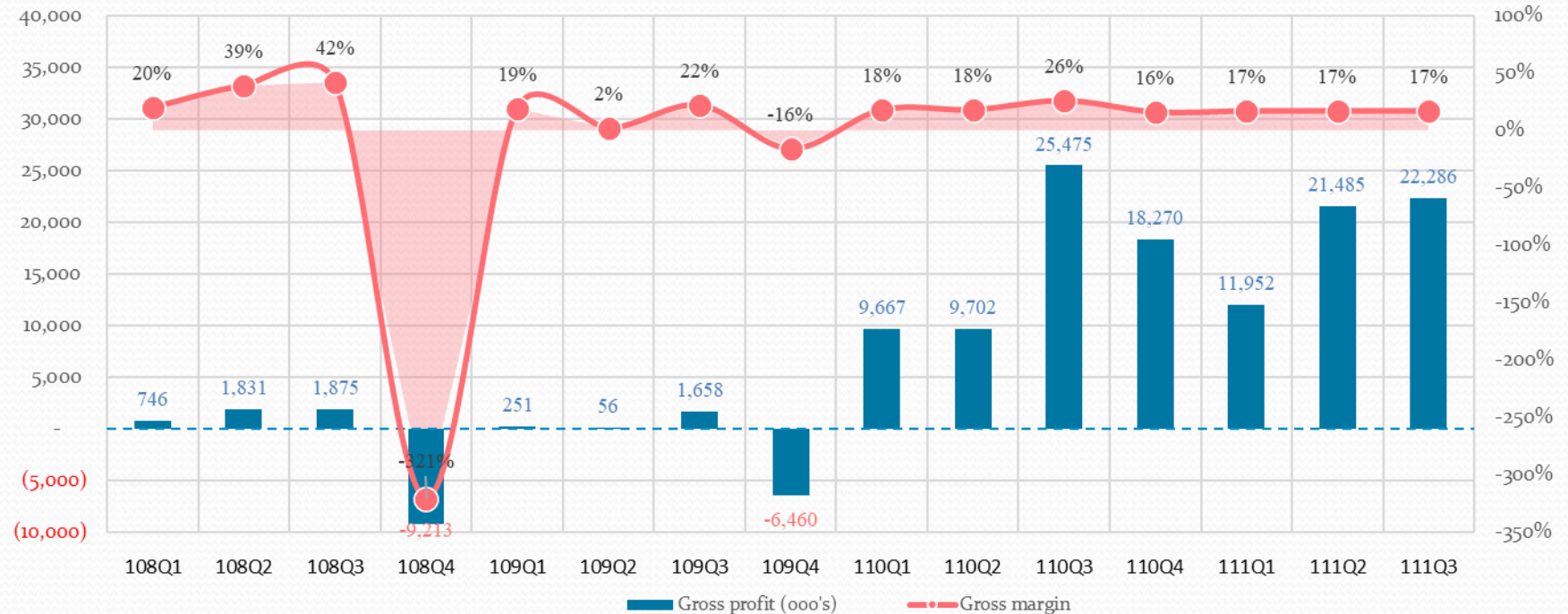
2022Q3 EBIT

+ 155 millions

▲ 1,593%

QoQ

Gross profit and gross margin





04

Future Perspective



Environmental Awareness

The construction residual soil is a useful resource, and governed by the Construction Residual Soil Guideline.

Nevertheless, if not transshipment, docking or stacking to the legal siting, it is bound by Waste Disposal Act Enforcement Rules, which is a stricter law to punish environmental hazards.

In the future, there must have sufficient receiving space for spoil disposal to gained a stable footing.

According to domestic city development, renovation and public works projects on the rise, the volume of residual soil resulting from the construction increase and extremely needs a place to store it, however, which contribute to receiving space for spoil disposal is scarce.

In the long run, to establish the newly construction residual soil treatment plant or cooperate with them, that is the significant competitive advantages for earthwork industry.



Q&A